

Case study

Sharper Allocation Decisions in 40% Less Time

About the client



A UK-based asset management firm wanted to develop a quantitative and objective framework to determine the relative attractiveness of various asset classes.

Client challenges



- Selecting relevant factors and weighting across asset classes
- Inadequate granularity in performance evaluation
- Complexities in comparing qualitative and quantitative metrics
- Fragmented risk analysis across asset classes
- Inefficient asset class benchmarking and lack of actionable outputs from raw data

Our solution



Crisil team:

- Introduced a structured scorecard approach combining top-down metrics (macro trends, geopolitical events, market sentiment, global liquidity) and bottom-up inputs (company fundamentals, earnings growth, cash flow analysis)
- Developed a customized weighting mechanism tailored to client's strategic focus
- Built a scorecard at the granular level incorporating sub-categories within each asset class
- Integrated a range of sub-factors, including asset-specific risks such as duration (for fixed income), vacancy rates (for real estate, and counterparty risk (for alternatives)
- Embedded risk-adjusted scoring across all factor layers
- Benchmarked attractiveness scores against historical trends and relevant peer data
- Translated scorecard results into decision-ready metrics

Impact and results



Comprehensive
Portfolio visibility across
asset classes

40%
Less time spent on asset
class analysis, freeing
bandwidth for strategy

10+
sub-factors analyzed
per asset class,
driving deeper insights

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About Crisil

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