

Ref No: RS/SMER/SPJIMR/2018/CH 961

August 7, 2018

To
The Chairperson,
The Placement Office,
SP Jain Institute of Management and Research,
Munshi Nagar, Andheri (W)
Mumbai 400 058

Re: Audit of the Autumn Internship Placement Report of the Post Graduate Diploma in Management (PGDM) Programme, 2015-17

Dear Sir,

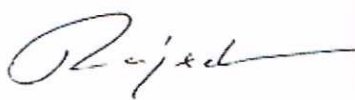
CRISIL has audited the placement report prepared by SP Jain Institute of Management and Research (SPJIMR), Mumbai, for the autumn internship placements of students in the PGDM batch of 2015-17. CRISIL has validated the information provided in the report with the relevant documentation, and offers the following comments on the report's conformance to the Indian Placement Reporting Standards (IPRS) Version 2.2:

In this context, CRISIL confirms the following:

1. For the purpose of the audit, we have obtained all necessary information and explanations. We believe the Placement Report complies with the requirements of Indian Placement Reporting Standards (IPRS) Version 2.2.
2. The validation of information presented in the report is based on communication received by SPJIMR from the recruiting companies and students. CRISIL has not independently sourced any information or documentation.
3. CRISIL has verified the information with respect to job function, location and stipends presented in the report, based on communication received from the recruiters.
4. Out of 229 students eligible for placements, data of only 222 students was available for verification

Thank you,

Best regards,




T. Raj Sekhar
Director - Education Gradings
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CRISIL Limited

Corporate Identity Number: L67120MH1987PLC042363



PGDM Placement Report

Autumns 2017

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Placement Report

We have prepared the placement report as per the Indian Placement Reporting Standards. The detailed report, which has been audited by CRISIL, is presented below.

1 Classification of entire placement pool

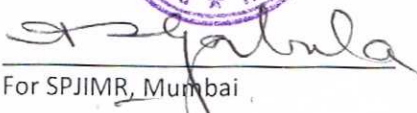
Categories	Number
1. Total batch strength	229
1a. Total students eligible for sitting in Autumn Placements	229
1b. Total students not eligible for sitting in Autumn placements	
2. Total students eligible for sitting in Autumn Placements	229*
2a. Seeking internship through the institute	225
2b. Not seeking internship through the institute	4

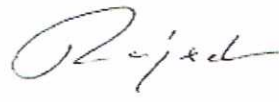
Table 1.1: Classification of the entire placement pool

**Offer letters or completion certificate of only 222 students were available for verification*

Nature of the internship	With Stipend	Without Stipend	Data Not Available
Seeking internship through the institute	209	-	10
Not seeking internship through the institute	1	1	1

Table 1.2: Classification of internships based on stipend status

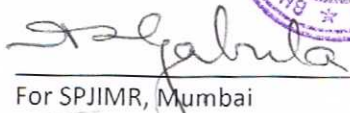


For SPJIMR, Mumbai



For CRISIL Limited, Mumbai

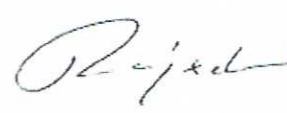
2 Sector-wise Classification

Sector	Number of Offers accepted
FMCG / FMCD	82
E-commerce	39
BFSI	37
Conglomerate	20
ITES	20
Consulting	13
Manufacturing	8
Advertisement	2
Hospitality	1
Total	222

Table 2: Classification of internships based on sector


For SPJIMR, Mumbai




For CRISIL Limited, Mumbai



3 Function-wise Classification

Function	Number of Offers accepted
Sales & Marketing	60
Autumns Trainee	55
Finance	43
Operations	40
IT/ITES	24
Total	222

Table 3: Classification of internships based on function

4 Location-wise Classification

4.1 Global locations classification

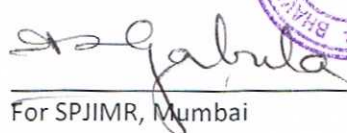
International Locations	Number of Offers accepted
Vietnam	2
Total	2

Table 4.1: Classification of internships based global locations

4.2 Indian Locations Classification

Indian Locations	Number of Offers accepted
Mumbai	123
Bangalore	36
Delhi - NCR	35
Hyderabad	10
Pune	9
Kolkata	6
Chennai	1
Total	220

Table 4.2: Classification of internships based on location within India



 For SPJIMR, Mumbai



 For CRISIL Limited, Mumbai

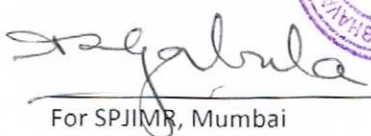
5 Compliance Statement

This placement report has been prepared as per the Indian Placement Reporting Standards, Version 2.2.

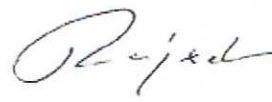
The instances where the report deviates from the standards, and the reasons for them are mentioned below:

Sl. No.	Deviation from the standards	Reason
1	-	-

Table 5: List of deviations from standards with reasons for the same


For SPJIMR, Mumbai




For CRISIL Limited, Mumbai

